# ENTREPRENEUR'S ESSENTIALS

Issue 01 • May 2024





## Managing Director's Welcome

Dear Customer,

It is an honor to introduce our MSME Newsletter to you.

This newsletter signals our commitment to micro, small and medium-sized enterprises. The Bank recognizes how valuable you are to our economy. It is therefore important to us that we provide mechanisms to support your continuous growth.

As we share valuable resources with you, we trust that your business will reap the benefits. We look forward to being your lifelong business partner.



Larry N. Lawrence Managing Director

•	Welcome from Co-op	Bank's	Managing	Director,
	Larry Lawrence			

	pport Partner Agencies

/ k	Linancia	il tine to	help vou manage vour	hijeinaei
		แ แม่อ เบ	Helb vou Hallade voul	DUSIII ES



Fill in the blank:

The ECPCGC refers to an organization set up through the Eastern Caribbean Central Bank to provide partial credit guarantees to MSME customers who are unable to provide adequate \_\_\_\_\_\_\_ to obtain financing from the Bank.

Look out for the answer in the next issue!



#### **MEET OUR MSME SUPPORT PARTNERS**

Introducing our team of Support
Partners; carefully selected to provide
non-banking services to MSMEs. We
have negotiated special rates for you,
because we understand that quality
support services are important for
your growth. In this edition we feature
our accounting and financial service
partners:

**Johnson Dion** 

JD Consulting Kirani James Blvd,

St. George

Tel: (473) 435-7000

Tel: (473) 444-5968

Web: www.johnsondioncpa.com Email: johnsondioncpa@gmail.com **Betty Logie** 

**Betty Logie Accounting** 

Egmont,

St. George

Tel: (473) 405-3127

Email: bettyfg@yahoo.co.uk



Honest and accurate financial statements are extremely important for the production of reliable analyses of the financial progress of your business. Small business owners often assume that making a profit means the company has enough cash on hand to meet all financial obligations. This is a big mistake, as a company can be unprofitable yet solvent while very profitable businesses can be consistently short on cash.

Smart businesses therefore prepare and update Cash Flow forecasts to enable them to anticipate and effectively manage their working capital requirements. This requires the owner to maintain strong internal cash controls.

If you require more support with your cash control systems and financial statements, let us know!

Stay tuned for more useful tips in the next edition.

#### LINKS TO RESOURCES AND TOOLS

- > www.grenadaco-opbank.com/business/msme-solutions/
- https://www.grenadaco-opbank.com/msme-agency-partners/

### THE MSME TEAM

#### **GARTH ST. BERNARD**

MSME Relationship Manager

Email: gstbernard@grenadaco-opbank.com Tel: (473) 440-2111 ext. 6609/(473) 405-5321

#### RENELLE ANTOINE

MSME Relationship Manager

Email: rantoine@grenadaco-opbank.com Tel: (473) 440-2111 ext. 6635/(473) 404-7964

#### **EBERNIE WHYTE-BEST**

Manager, Business Banking

Email: ewhyte@grenadaco-opbank.com Tel: (473) 440-2111 ext. 6254/(473) 405-0355

#### Disclaimer

This report has been prepared by Grenada Co-operative Bank Limited and is provided for informational purposes only and without any obligation, whether contractual or otherwise. All information contained herein has been obtained from sources that Grenada Co-operative Bank Limited believes to be accurate and reliable. All opinions expressed herein constitute the author's judgment as at the date of the report. Grenada Co-operative Bank Limited does not warrant the accuracy, timeliness or completeness of the information. Opinions expressed may change without notice. This report does not constitute an offer or solicitation to buy or sell any securities discussed herein. All information released is for the sole purpose of awareness and should not be construed as investment advice or other advice.

#### **CONTACT US**